



nexaconnex

Freelance **support** for **law firms**

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What is NexaConnex?

NexaConnex is powered by Nexa, a fast growing alternative legal services provider.

– Quality lawyers

Nexa has access to over 100 quality freelance lawyers, from ambitious associates right up to ex-partners of city law firms.

– Quality infrastructure

Nexa embraces remote working so our lawyers are available to work from anywhere in the world instantly.

– Quality connections

Nexa's collaborative approach has allowed it to build up valuable relationships within the legal industry globally.



Quality
assured

Case-by-case support

NexaConnex offers case-by-case freelance lawyers in the following areas:



Workstream support

- Bolster tender applications
 - Deal with temporary surges in demand
 - Niche and speciality case support
-



Short-term support

- Temporary leave cover
 - Annual leave cover
 - Sabbatical cover
-



Long-term support

- Client secondments
 - Long-term complex cases
 - Multi-month support arrangements
-



We'll take care of it

- Avoid lengthy lawyer recruitment and vetting
- Liaise with one point of contact at NexaConnex
- Quick set up without back office red tape

Case study 01

Service line support for niche firm

We are the exclusive resourcing solution for a leading boutique law firm focused on fund and private equity-backed transactions.

The firm's corporate lawyers benefit from support from our employment and property lawyers who appear as if they are part of the firm for a seamless service to clients.

"Nexa lawyers are agile, responsive and great value."

– Banking team leader

Adapting to a changing market

NexaConnex helps your firm to adapt to a changing legal market



Recruitment challenges

A desire for a better work/life balance has driven many lawyers out of the industry. This shortage of talent has caused recruitment processes to become harder as well as driving up average wages.



Competitor activity

Every law firm is competing for talent and more are creating their own flexible resourcing platforms in a bid to maximise cost efficiency.



Changing client expectations

Customers now expect immediate responses, instant outcomes and greater value. This applies to law as well as any other modern service.

Flexible pricing

Stay in control with our flexible pricing options
& become part of our community.

Custom offerings

Have a virtual coffee with us about the assistance you would like from NexaConnex and we can put together a package deal for your consideration.

Tailored to you

We know that “one size” does not fit all and we will tailor a pricing structure to suit your needs.

Increasing efficiency

Our ongoing relationship allows us to keep tabs on whether you need more or less NexaConnex offerings helping you to maximise cost efficiency.

As well as:

Dedicated support

Receive a dedicated contact to handle any queries quickly and efficiently.

Whitelabelling

Whitelabel our lawyers onto your team to bolster tender applications or add extra expertise to your website to attract more clients.

Simple referral

Keep things straightforward and introduce us to your client as a simple referral with or without referral fee.

LawTech advice

Get advice on the latest LawTech products that may help.



Seamless
integration

Recommended **partners**

Let us help you develop your practice
with introductions to our recommended partners:



Innovation with AppRail

App Rail gives non-technical law firm staff the capability to build high-quality, transformative Apps in days, not months.



Contract review with Summize

Intelligent, conversational software that supercharges your contract processes and unlocks the contractual insights.



Company services with Kudocs

A new company management software that helps to streamline company compliance, governance and filing obligations.



E-Discovery with Luminance

The leading AI platform for the legal profession, transforming the practices of over 350 organisations in 60 countries.

Case study 02

Work streams outsourced by real estate firm

We provide on demand corporate transactional support to a leading real estate firm.

They can rely on our team as an outsourced provider of corporate support whilst the firm's specialist property lawyers concentrate on the more lucrative corporate deals.

"The team had attention to detail and willingness to assist on all aspects of the deal. They played an integral part in achieving the transaction completion"

– Firm partner

Added **services**

NexaConnex also works with partners to provide the following additional services:



Experienced mediators

We have a team of highly experienced mediators for use by our dispute resolution team.



Expert company secretaries

Our company secretaries can assist with complex filing work and deliver support for listed clients.



Linguistic support

Our lawyers have a wide range of international backgrounds and foreign qualifications to support with cultural and linguistic challenges of cross-border work.

The **process**

How to access support from NexaConnex:



Contact us

Reach out to us at our email addresses on the final page and we will contact you to better understand your needs.



Pick your lawyer

Following our conversation with you we will put together a list of lawyers and their CVs to send across for you to consider.



Get started

We will fully brief your chosen lawyer before they begin, then, it's over to you!

Case study 03

Capacity support for busy commercial property team

We assisted the commercial property team of a thriving regional firm when they were overwhelmed with instructions.

With their lawyers at full stretch and no sign of instructions abating, the firm used us to deliver capacity support on a flexible basis.

Clients were referred directly to us to service with a non-poach agreement in place as standard to provide reassurance.

“Our NexaConnex lawyer was responsive and knowledgeable and we’ll definitely be using your service again”

– Firm partner



Choose
nexaconnex

Ready to contact NexaConnex?

Get in touch with one of our following
representatives to arrange a friendly chat and
we will talk you through next steps.



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We look forward to hearing from you!